



PRESIDENT OF THE CHAPTER

Members of _____ Chapter, Sigma Iota Epsilon, we now proceed with the Initiation of newly elected members. Mr./Ms. Secretary-Treasurer, please present the initiates.

(As the initiates are called forward, they form a line facing the chapter officers and faculty advisor. Initiates should be arranged alphabetically from left to right. Initiated chapter members should be seated toward the rear of the room.)

SECRETARY-TREASURER OF THE CHAPTER

Mr./Ms. President, I present (# of) candidates for membership in Sigma Iota Epsilon. Each candidate for membership has been carefully selected in accordance with the standards set forth in Article III of the SIE National Constitution.

PRESIDENT OF THE CHAPTER (to candidates)

Do you desire to become members of _____ Chapter of Sigma Iota Epsilon? If so, then answer "I do." (Candidates reply "I do" in unison.)

The honor of membership in Sigma Iota Epsilon brings certain obligations. Before accepting you formally into our fraternity, we would like to inform you of our goals and philosophy. By pledging to uphold our goals and philosophy, you take a giant step toward understanding and appreciating the nature of the managerial career you have chosen as your profession.

Mr./Ms. Vice President, explain the goal of Sigma Iota Epsilon with regard to creative development.

VICE PRESIDENT OF THE CHAPTER

Just as the old Slater Textile Mill, which is depicted on our key, symbolizes the first attempt to apply a new and creative system to production, our fraternity and its programs encourage production in the broad sense of development of resources, both human and material. Development is an ongoing process that builds on the past to make a better future. As managers serving society, we can never be satisfied with what has simply worked in the past. The complexities of our modern global economy constantly challenge us to develop and implement new ways of managing. Thus, a supportive context is created for the ethical and optimal utilization of human and material resources.

We never neglect the opportunities for creativity and personal development in our lives through meaningful activities in the classroom, in the workplace, and during chapter activities. As you experience personal and professional growth in your managerial careers, adherence to our philosophy of growth and development will enable you to best serve your respective organizations and the society in which they exist.

PRESIDENT OF THE CHAPTER

Mr./Ms. Secretary-Treasurer, please explain the organizational philosophy of Sigma Iota Epsilon.

SECRETARY-TREASURER OF THE CHAPTER

Symbolic of early organizational philosophy is the Taylor functional organization chart depicted on our key. It serves to remind us of the early movement toward a discipline of management from which modern management thought has evolved.

Although significant insights remain to be discovered, modern management thought has made noteworthy progress in developing organizational theory and practice to aid managers in guiding complex organizations which perform challenging tasks in a constantly shifting environment. Whether the manager's problems concern the allocation of material resources, use of modern technology and processes, development of long-range strategic plans, or the direction of team effort, modern organizational techniques aid his or her managerial practices.

Therefore, constantly strive to develop your managerial abilities so that you may not only enhance your own careers, but moreover, better serve those to whom you are responsible and those for whom you are responsible. Through the organization of creative activity, you will be a constructive force in the further development of management as a most respected profession.

PRESIDENT OF THE CHAPTER

Mr./Ms. Vice President, please explain our philosophy in regard to cooperation.

VICE PRESIDENT OF THE CHAPTER

Supporting our key is a chain which is symbolic of the spirit of cooperation. Cooperation involves a concerted integration of will, mind, and body leading to a synergistic effect, wherein the whole becomes greater than the sum of the parts. Mary Parker Follett, a pioneering management theorist, called this force "integrative unity." There is enormous strength in such a concept. If one link in the chain of our key should fail, then the whole key is lost.

The manager cannot live and work alone. He or she, by necessity, is linked with owners, employers, employees, and all of society in a creative and participatory process which

serves human needs by helping to create products and services of the highest quality. All our efforts—individual, organizational, and societal—rest upon a foundation of cooperation and unity. If we forget the chain and its meaning, this foundation will, through our neglect, decay and crumble.

PRESIDENT OF THE CHAPTER

Mr./Ms Secretary-Treasurer, please outline our philosophy of service.

SECRETARY-TREASURER OF THE CHAPTER

You have learned that management ideas are necessary for the full development of human and material resources, and that organization is an essential component of management in our complex world. Moreover, you have learned that cooperation is a necessary integrative force for managerial effectiveness—a force that serves society by satisfying human needs, providing material welfare, and delivering unexcelled quality. Through such service, we, as managers, contribute greatly to our fellow men and women as well as to future generations.

Service can be rendered in many ways. When the professional manager conducts organizational affairs in an exemplary manner, he or she also serves as a trustee of society. By applying the concepts of creative development, organization, cooperation, and service, we, as managers, take significant steps toward the attainment of one of our most cherished ideals—the creation of a society that simultaneously serves and unifies all people.

Here then is our challenge—to take part in building a profession capable of serving employees, owners, customers, clients, and all of society through that creative activity known as management.

PRESIDENT OF THE CHAPTER

You have heard our philosophy and goals. The Greek letters in our name stand for earnestness, knowledge, and excellence. Our emblem is a key which should ever remind us of the wisdom and practicality signified by the concepts of creative development, organization, cooperation, and service. Sigma Iota Epsilon exists to promote management as a humanistic and creative profession that is vital for the maintenance and enhancement of our way of life.

Having heard our philosophy, do you now accept these fraternal goals and resolve to pursue these ideals to the best of your ability? If so, say “I do.” (Initiates reply in unison, “I do.”)

We congratulate you and welcome you into full membership in Sigma Iota Epsilon.

Mr./Ms. Secretary-Treasurer, please call the name of each initiate so he or she may be presented with the certificate of membership and key.

SECRETARY-TREASURER OF THE CHAPTER

(Calls the name of each initiate, in alphabetical order, and asks them to come forward.)

NOTE: Should there be a dignitary in attendance, e.g., a distinguished alumnus/alumna or professional manager who is already an initiated member of SIE, that person should be honored by having him or her present the certificates and keys as newly initiated members come forward to receive them.